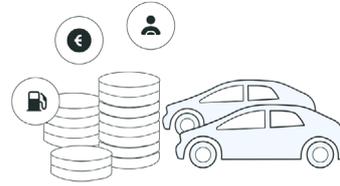


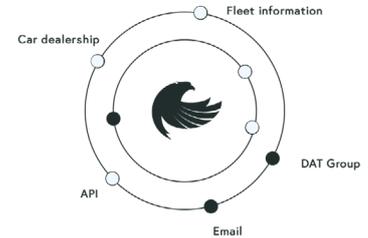


21.3%

TIME
SAVINGS



COST TRANSPARENCY
OF THE FLEET



STREAMLINED FLEET
ADMINISTRATION PROCESSES

The very best fleet management software available today

KASTO streamlines its fleet administration processes and achieves greater cost transparency

Aims: automation, internal control of processes, cost reduction, transparency

CHALLENGE

→ Keep control of fleet costs whilst maintaining focus on the company's core business

In order to maintain the high quality of their products, the management team of KASTO Maschinenbau GmbH & Co. KG has to focus primarily on the company's core business: the production of state-of-the-art machinery and equipment for storage and sawing. In 2016, KASTO's expansion in Asia and the United States absorbed all of their time and attention, leaving little room for other side company activities such as fleet management. This is the reason why Jonathan Riegel, KASTO's CIO and a member of the board of directors, decided to look for a software that could support the company in managing the fleet that was currently administered through ERP, Excel and paper.

"After a long period of scepticism towards the implementation of an additional software, the platform's exceptional user-friendliness - especially if compared to our ERP software - its modern look and the always very helpful expert team convinced us to join Avrios on the road to the future" explains Sönke Krebber, member of the board of directors and fleet manager.



www.kasto.com

COMPANY NAME:
KASTO Maschinenbau GmbH & Co. KG

FOUNDED IN:
1844

HEADQUARTER:
Achern, Baden-Württemberg (Germany)

INDUSTRY:
Sawing and storage technologies

NUMBER OF EMPLOYEES:
about 700 worldwide

REVENUE:
about 120 million euros

NUMBER OF VEHICLES:
150 worldwide

CASE STUDY

KASTO

Hence, KASTO started to look for a solution that could, on the one hand, streamline and optimise as much as possible administrative and operational processes by automating them. On the other hand, the company wanted to gain more control of specific fleet-related activities such as damage management, by keeping them in-house instead of outsourcing them to a leasing company. However, the fact that KASTO has a fleet which is active world-wide added quite some complexity to the challenge.

THE SOLUTION

→ Implementation of a cloud software with data import

"Once the decision of implementing Avrios was made, everything happened very quickly and our account was activated and usable in only a few days thanks to the quick import of our existing data by the Avrios team", says Jonathan Riegel.

"Since Avrios is a cloud-based platform, we did not have to install, configure or develop any interface".

Data that used to be recorded on different systems and worksheets are now processed in a complete and efficient manner in one single place. Since the platform automatically records invoices (leasing, fuel, repairs, etc.), KASTO can now visualise fleet-related costs in a complete and more detailed manner. For example, the company can easily analyse irregularities in costs as well as vehicle damages, as all the necessary pieces of information are available in the vehicle file or through reports. With Avrios, KASTO has achieved complete control of the costs in its fleet. Secondly, administrative processes such as appointment coordination and driver communication are mostly automated in Avrios. Thirdly, with a good overview on data, managing external suppliers is not a problem anymore.

With Avrios, the aim of keeping the management of the fleet in-house and under control was achieved by KASTO that found a real solution to manage their fleet.

ADVANTAGES

→ Fleet transparency and centralised control of an internationally active fleet

Thanks to Avrios, KASTO has been able to streamline its administrative processes and achieve the cost transparency required to optimally manage its fleet actively worldwide.

"The service level offered by Avrios' fleet management platform is comparable to that of a full service leasing but has the advantage of having the liberty of choosing the suppliers - for example for damage repairs or car services - and the independence of selecting the car manufacturer. Thanks to this solution, we managed to reduce the time that we dedicate to fleet management by 21.3%", explains Jonathan Riegel.

